InCountry: Data Residency-as-a-Service

InCountry is a data residency-as-a-service platform that enables global data compliance for international business. Customers can integrate InCountry into their applications through a simple development API, a codeless border proxy solution or via turnkey integrations with leading SaaS platforms like Salesforce and ServiceNow. The platform enables you to securely store, process, and deliver regulated data in over 90 countries and maintain compliance with ISO 27001, 27017, 27018, 27701, HIPAA, PCI DSS and SOC2

Context & Problem

→ Data residency is increasingly becoming an explicit or effective regulatory or legal requirement in many countries and markets

→ International businesses need to assess and implement data residency requirements for both existing and new applications storing and processing regulated data (PII, payment, health etc.)

→ Digital transformation is driving businesses toward Cloud SaaS and IaaS (e.g. AWS, Azure, etc.) solutions

→ However SaaS and IaaS vendors do not support deployment in all countries where data residency regulations exist

→ This in turn inhibits adoption of SaaS and IaaS solutions; creates compliance issues; locks businesses into less preferred on-premise solutions; encourages application and infrastructure sprawl and de-standardization and limits the effectiveness of digital and cloud transformation initiatives

Solution

InCountry for Internal Applications and SaaS

→ Simple integration into Web Services, HTML, Email, Payments, SFTP and Reporting applications via a REST API or InCountry SDKs for Java, Node.js and Python

→ COTS or monolithic applications can implement data localisation using InCountry Border Proxy

→ SaaS applications can leverage InCountry turnkey integrations for Salesforce, ServiceNow, Twilio, InterTrust and more

→ Control where regulated data is stored and processed with support for over 90 countries

→ End-to-end encryption using TLS1.2 and AES-256

→ High availability and data center fault tolerant infra with optimized network delivery performance

→ Supports single and multi-tenant deployment (InCountry hosted or on-premise nodes)

Customers

Global Car Manufacturer, Oil & Gas Giant, Major Stock Exchange, Global Healthcare Company, Global SI

Outcomes

→ Enable cloud and digital transformation by unblocking access SaaS and hyperscale Cloud platforms for applications storing and processing regulated data

→ Reduce compliance risk by adapting to changes in data protection laws and regulation rapidly

→ Expand to new markets with data protection laws and regulations without building infrastructure

→ Lower costs by consolidating regional instances of applications and infrastructure that exist solely to address data residency requirements

Industry Focus

Financial Services, Healthcare, Government and Telecommunications